

NetComm signs strategic partnership with Votech Industries to expand their infrastructure division

Sydney, Australia, August 24, 2007: NetComm, a leading Australian provider of communications products and solutions, today announced a strategic partnership with Votech Industries, a Queensland based support organisation, to compliment and strengthen their infrastructure offering.

The relationship offers NetComm the ability to bundle in room support services to infrastructure division, expanding the NetComm offering from the hardware element that provides ADSL and internet access into hotel rooms, through to full integration with a sites PMS and now in room support for hotel guests between 7am and 11pm AEST.

"We welcome this partnership as we see that this now allows us to make a comprehensive offering to our reseller base of our infrastructure products. The momentum within the hospitality sector to now provide in-room internet access is finally growing, something that we have been forecasting for the last 18 months" said Rochelle White, Channel Manager Infrastructure.

"This service now allows our resellers to confidently offer a solution to a hotel that can be remotely managed, always on, fully integrated so that the guests drives their own experience. Guests do not need to interact with hotel staff, which for the hotel is a great cost saver. This product extension, now also decreases the requirement for the hotel staff to need to know anything about their internet service, they will just be involved in collecting the revenue. The NetComm solution allows the reseller to provide services to the hotel and to outsource the in room guest support to a business that is dedicated to ensuring that the guests connection experience is a good one" she said.

Votech Industries managing Director Alex Voevodin sees that this match is an opportunity to grow his organisation. " Our NetComm partnership expands the possible market opportunities that we have as a support business" he said. "Votech is a well established support business and with this new reseller channel available to us we see that our business can cater to supporting these new hotel sites, an extension of our current business model, whilst leveraging our infrastructure to increase our revenues" said Alex.

NetComm have launched this new product range from Votech called "Broadband Available" effective immediately and will commence a rollout through Australia and New Zealand.

About NetComm

NetComm is Australia's leading provider of broadband hardware solutions. It holds a commanding position in the key markets of Digital Subscriber Line (DSL), high-speed networking, wireless, hotspots, VoIP and DSLAMs. NetComm products are researched, developed and engineered in Australia to meet local requirements and conditions. The company has a history of sustained growth and innovation, and is listed on the Australian Stock Exchange (ASX: NTC). For more information visit www.netcomm.com.au

About Votech

Votech Industries is a private Queensland business operating out of the Gold Coast. With support contract with major hotels such as Oaks Group and Dreamtime Resorts, the company focuses on outsourced technical support for hotel guests. For more information please visit www.votech.com.au